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Thursday, 21 June 2018, Shangri-La Bosphorus, Istanbul

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CHAIRS

**Utku Coşar**

[\(http://www.cosar.av.tr/people/utku-cosar/\)](http://www.cosar.av.tr/people/utku-cosar/)

Coşar Avukatlık Bürosu

"Sources describe Utku Coşar as "an exceptional talent" in dispute resolution who stands out due to her "incredible diligence and commitment to excellence and going the extra mile." She regularly represents clients in Turkish trial and appeal courts and is viewed as "one of the leading if not the leading arbitration expert in Turkey." – Chambers Global

"Coşar is 'top notch – she is very smart and relentlessly dedicated to her cases, and is a leading arbitrator in Turkey.'" – *Legal 500*

Member of the American Bar Association, International Bar Association, New York State Bar Association, Istanbul Bar Association, London Court of International Arbitration's European Users' Council and International Council for Commercial Arbitration.

**Can Yeginsu**

[\(https://www.4newsquare.com/barristers/can-yeginsu/\)](https://www.4newsquare.com/barristers/can-yeginsu/)

4 New Square

"A first-class advocate...in a class of his own" (Chambers Global, 2017)

"A brilliant arbitration senior junior, equally at home dealing with commercial and investment claims" (Chambers UK Bar, 2018)

"His serious brainpower is accompanied by a deft touch with clients" (Legal 500, 2018)

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Avukatlık Bürosu Attorneys at Law

Paksoy

Esin
Attorney
Partnership.

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&
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LAW OFFICE

“Very thorough and decisive as arbitrator” (Who’s Who Legal: UK Bar, 2018)

Barrister and Arbitrator, 4 New Square Chambers, Lincoln’s Inn, London. Adjunct Professor of Law, teaching international arbitration at Georgetown University Law Center, Washington DC and Koç University Law School, Istanbul.

Supporting organisation



SPEAKERS



Ziya Akinci

Akinci



Christophe Bondy

Cooley



Alex Davie

FTI Consulting



Bernd Ehle

LALIVE



Siegfried Elsing

Orrick, Herrington & Sutcliffe



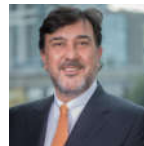
Ercüment Erdem

Erdem & Erdem



Ben Giaretta

Mishcon de Reya



Ismail Gökhan Esin

Esin Attorney Partnership



Noyan Göksu

Göksu | Aydın Attorneys at Law



Lucy Greenwood

Independent Arbitrator



Mehmet Karli

Kabine Law Office - University of Oxford



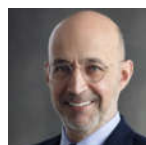
Melissa Magliana

Homburger



Roberto Moruzzi

Withers



Serdar Paksoy

Paksoy



David Reed

Arnold &



Matthew Reiter

Bär & Karrer

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Roger
Stewart
QC

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Sutcliffe

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John
Willems

White &
Case

PROGRAMME

9.00: Welcome coffee and registration kindly sponsored by Kabine Law

9.30: Chairs' opening remarks

Utku Coşar, *Coşar Avukatlık Bürosu*

Can Yeginsu, *4 New Square*

9.45: Session one: M&A disputes and joint ventures

Arbitration is proving ever-more popular as the chosen method to resolve M&A and joint venture disputes. And many pre/post M&A undertakings are being breached or disputed between Turkish and international partners, with many joint ventures heading into arbitrations.

Our distinguished panel will discuss issues such as:

- The effect and consequences of the different approaches of common law and civil law to M&A and Joint Ventures agreements in arbitration cases;
- Damages in relation to M&A and joint venture disputes;
- Pre-signing and pre-closing disputes: breach of confidentiality/exclusivity provisions, disputes arising out of letters of intent or term sheets, non-fulfilment of condition precedents (closing conditions), disputes relating to material adverse change (MAC) clauses;
- Post-closing M&A arbitrations: price adjustment disputes, breach of representations and warranties.

Moderator:

Utku Coşar, *Coşar Avukatlık Bürosu*

Panel:

Matthew Reiter, *Bär & Karrer*

Serdar Paksoy, *Paksoy*

Josefa Sicard-Mirabal, *Fordham University*

Alex Davie, *FTI Consulting*

Ben Giaretta, *Mishcon de Reya*

11.00: Coffee break kindly sponsored by FTI Consulting**11.30: Session two: The GAR Live Symposium**

Our espresso version of the popular Tylney Hall format.

Moderators:

Lucy Greenwood, *Independent Arbitrator*

Ismail Gökhan Esin, *Esin Attorney Partnership*

12.45: Networking lunch kindly sponsored by Coşar Avukatlık Bürosu**13:30: Lunchtime session**Interviewer:

Ercüment Erdem, *Erdem & Erdem*

Interviewees:

Bernd Ehle, *Lalive*

John Willems, *White & Case*

14.00: Session three: Construction arbitration

Our round up of hot topics in construction arbitration.

Including:

- Delay analysis and the associated disciplines and theories;
- Quantum;
- Investment arbitration involving construction sector: qualifying investor and qualifying investment;
- Investment arbitration involving construction sector: substantive protections;
- Project management dispute/avoidance – if resources are devoted to the function can that really make a difference to how the arbitration plays out?

Moderator:

Can Yeginsu, 4 New Square

Panel:

David Reed, *Arnold & Porter*

Mehmet Karli, *Kabine Law Office*

Noyan Göksu, *Göksu | Aydın Attorneys at Law*

Roger Stewart QC, 4 New Square

Vincent Rowan, *Reed Smith*

15.15: Coffee break kindly sponsored by FTI Consulting**15.45: Istanbul Arbitration Centre**

Recent developments in relation to ISTAC by Prof. Dr. Ziya Akinci, the President of ISTAC Board of Arbitration.

16.00: Session four: Different approaches to cross examination and advocacy

This dynamic session will see a role play of civil law cross examination vs common lawyer approaches, with a chance to see the difference in styles of advocacy.

Which is more effective in front of an arbitrator?

Moderator:

Lee Rovinescu, *Freshfields Bruckhaus Deringer*

Panel:

Christophe Bondy, *Cooley*

Siegfried Elsing, *Orrick, Herrington & Sutcliffe*

Melissa Magliana, *Homburger*

Roberto Moru i, *Withers Worldwide*

Jonathan Sutcliffe, *K&L Gates*

1 .15: Chairs' closing remarks

Utku Coşar, *Coşar Avukatlık Bürosu*

Can Yeginsu, *4 New Square*

1 .30 onwards: *All delegates are invited to attend a drinks reception kindly hosted by Cooley*

VENUE

Shangri-La Bosphorus, Istanbul

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