

Skills Training Workshop**Effective Written and Visual Advocacy in International Arbitration****27 September 2016, 9:00 am – 13:00 pm****Guest of Honor Speaker: Prof. Dr. Klaus Sachs**

Partner, CMS Hasche Sigle (Munich)/Member of the DIS Governing Board/Member of the ICCA Governing Board

8:30 – 9:00 Registration of participants at Noerr's Berlin Office, Charlottenstraße 57, 10117 Berlin**9:00 – 9:15** Welcome and Introduction
Lucie Gerhardt, Associate, Noerr LLP (Frankfurt am Main)**First Session - Making Your Case: mastering written advocacy****09:15 – 09:45** Creating a coherent case narrative
09:45 – 10:15 Effective use of witness statements
10:15 – 10:45 Tone, Style, and knowing your audienceTanya Landon, Partner, Sidley Austin (Geneva)
Susanne Gropp-Stadler, Lead Counsel Litigation, Siemens (Munich)
Thomas Granier, Associate, McDermott Will & Emery (Paris)
*Moderated by Kieran John McCarthy, Eversheds (Geneva)***10:45 – 11:15** Tea/Coffee Break**Second Session - Best Impressions: capturing the Tribunal's attention****11:15 – 11:45** "Demonstrative Exhibits" and why they are effective
11:45 – 12:15 Visual tools in written submissions and at the hearing
12:15 – 12:45 Impressions outside of written and oral submissionsBernd Ehle, Partner, LALIVE (Geneva)
Michael Bode, Legal Counsel, M+W Group GmbH (Stuttgart)
Olga Hamama, Freshfields Bruckhaus Deringer LLP (Frankfurt am Main)
*Moderated by Joseph Schwartz, Associate, Wagner Arbitration (Berlin)***12:45 – 13:00** Closing
Elizabeth Hincapié, Legal Counsel, Hyundai Motor Europe (Frankfurt am Main)

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Steering Committee

Lucie Gerhardt, Associate, Noerr LLP (Frankfurt am Main)

Elizabeth Hincapié, Legal Counsel, Hyundai Motor Europe (Frankfurt am Main)

Kieran John McCarthy, Associate, Eversheds (Geneva)

Joseph Schwartz, Associate, Wagner Arbitration (Berlin)

Kindly guided by:

Olga Hamama, Associate, Freshfields Bruckhaus Deringer LLP (Frankfurt am Main),
DIS40 Co-Chair, and

Nhu-Hoang Tran Thang, Associate, LALIVE (Geneva), Young ICCA Event
Coordinator