Skills Training Workshop
Effective Written and Visual Advocacy in International Arbitration

27 September 2016, 9:00 am – 13:00 pm

Guest of Honor Speaker: Prof. Dr. Klaus Sachs
Partner, CMS Hasche Sigle (Munich)/Member of the DIS Governing Board/Member of the ICCA Governing Board

8:30 – 9:00 Registration of participants at Noerr’s Berlin Office, Charlottenstraße 57, 10117 Berlin

9:00 – 9:15 Welcome and Introduction
Lucie Gerhardt, Associate, Noerr LLP (Frankfurt am Main)

First Session - Making Your Case: mastering written advocacy

09:15 – 09:45 Creating a coherent case narrative
09:45 – 10:15 Effective use of witness statements
10:15 – 10:45 Tone, Style, and knowing your audience

Tanya Landon, Partner, Sidley Austin (Geneva)
Susanne Gropp-Stadler, Lead Counsel Litigation, Siemens (Munich)
Thomas Granier, Associate, McDermott Will & Emery (Paris)

Moderated by Kieran John McCarthy, Eversheds (Geneva)

10:45 – 11:15 Tea/Coffee Break

Second Session - Best Impressions: capturing the Tribunal’s attention

11:15 – 11:45 “Demonstrative Exhibits” and why they are effective
11:45 – 12:15 Visual tools in written submissions and at the hearing
12:15 – 12:45 Impressions outside of written and oral submissions

Bernd Ehle, Partner, LALIVE (Geneva)
Michael Bode, Legal Counsel, M+W Group GmbH (Stuttgart)
Olga Hamama, Freshfields Bruckhaus Deringer LLP (Frankfurt am Main)

Moderated by Joseph Schwartz, Associate, Wagner Arbitration (Berlin)

12:45 – 13:00 Closing
Elizabeth Hincapié, Legal Counsel, Hyundai Motor Europe (Frankfurt am Main)

Sponsored by
Steering Committee

Lucie Gerhardt, Associate, Noerr LLP (Frankfurt am Main)

Elizabeth Hincapié, Legal Counsel, Hyundai Motor Europe (Frankfurt am Main)

Kieran John McCarthy, Associate, Eversheds (Geneva)

Joseph Schwartz, Associate, Wagner Arbitration (Berlin)

Kindly guided by:

Olga Hamama, Associate, Freshfields Bruckhaus Deringer LLP (Frankfurt am Main), DIS40 Co-Chair, and

Nhu-Hoang Tran Thang, Associate, LALIVE (Geneva), Young ICCA Event Coordinator