

Prof. Jean-Paul VULLIÉTY

Partner



Admission

Switzerland, 1987

Nationality

Swiss

Languages

French

English, German,

Norwegian

Practices

International Commercial Arbitration

Business Advisory

Litigation - Domestic and Cross
Border

Competition Law

Areas of focus

Corporate and Commercial

Energy

Pharma and Biotechnology

Intellectual Property

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BIOGRAPHY

Professor Jean-Paul Vulliéty joined LALIVE as a partner in 1998. He has extensive experience advising clients in international commercial transactions, subject to Swiss law, foreign laws or international conventions (e.g. the Vienna Convention on Sale of Goods), particularly sales, agency, distribution, license, franchising, security, shareholder and joint venture agreements. He frequently acts as lead counsel in complex acquisition operations.

Professor Vulliéty has also been involved in more than 80 commercial arbitration proceedings, as counsel or arbitrator (sole arbitrator, co-arbitrator or chairman), under all the main rules of international arbitration (including UNCITRAL, ICC and Swiss Rules). He is listed on the panels of arbitrators of the ICC (Switzerland), the Swiss-American Chamber of Commerce, the Hungarian Chamber of Commerce and Industry, the Slovenian Chamber of Commerce and the Franco-American Chamber of Commerce. He is a member of the Executive Committee of ELArb, the Europe-Latin America Arbitration Center in Hamburg. He chairs the Selecting Committee for Arbitrators and Mediators of ACT (Alternative Dispute Resolution for Commodity Trading, Shipping and Trade Finance) established jointly by the Swiss Chambers Arbitration Institution (SCAI) and the Swiss Trading & Shipping Association (STSA). He also chairs the IDArb Selecting Committee for Arbitrators, a dispute resolution body established jointly by the Swiss Chambers Arbitration Institution (SCAI) and the International Distribution Institute (IDI – Torino).

His expertise in corporate and commercial law matters and dispute resolution encompasses a wide range of sectors including life sciences and biotechnology, pharmaceutical, luxury goods, transport (aviation and rail), energy (particularly oil & gas), commodities, construction and infrastructure projects and real estate transactions.

Professor Vulliéty is a member of several professional associations, including the Swiss Arbitration Association (ASA), the *Union Internationale des Avocats* (UIA), where he is chairing the International Sales

Commission since 2014, the International Association for the Protection of Intellectual Property (AIPPI – member of the ADR Committee), the Swiss-Arab Chamber of Commerce (Chairman since 2013, board member in charge of legal affairs from 2008 to 2013), the Licensing Executive Society (LES), the International League of Competition Law and the ICC Commission on Commercial Law and Practice (CLP – member of the Swiss delegation, actively involved in the working group in charge of redrafting various ICC model agreements, including the ICC model international sale contract). He is also a member of the ICC's Institute of World Business Law and has taken over the chairmanship of the Civil and administrative law Commission of the Geneva Bar.

Over the years, Professor Vulli ty has held several academic positions namely at the University of Geneva since 2003 where he is currently a full professor in charge of the chair of Business law of the Geneva University School of Economics and Management (GSEM). He is the director of the Geneva University Master of International Trading. He is also on the scientific board of the Belgian *Revue de droit international et de droit compar *, for which he is the Swiss correspondent. He holds a PhD, *summa cum laude*, in international business law and a D.E.S. (Masters) in Swiss Contract Law from the University of Geneva.

PUBLICATIONS

International Joint Ventures: Switzerland (2nd Edition)

Jean-Paul Vulli ty, Andr  Brunschweiler, Simon P. Quedens, 2020
Juris Legal Information, 30 December 2020

Chronique de jurisprudence suisse – Loi f d rale sur le droit international priv  (LDIP) (2011-2019) (2e partie)

Jean-Paul Vulli ty, Jos phine Auberjonois, Caroline dos Santos, Gr goire Geissb hler, Beno t Mauron, Roxane Pedrazzini, No mie Raetzo, Simine Sheybani, S bastien Zulian, Hannes Meyle, 2020
In: Journal du droit international (Clunet)

Chronique de jurisprudence suisse – Loi f d rale sur le droit international priv  (LDIP) (2011-2019) – Chapitre 12 : Arbitrage international

Laura Azaria, Juliette Asso, Anton Vall lian, Nikolas Hertel supervised by Jean-Paul Vulli ty, 2020
In: Journal du droit international (Clunet)

International Joint Ventures: Switzerland

Jean-Paul Vulli ty, Andr  Brunschweiler, 2016
In: Dennis Campbell (Ed.), *International Joint Ventures*, 2nd Edition, Juris Publishing Inc., 2016

Hommage   Pierre Lalive (1923-2014) : un (trop bref) regard sur la carri re d'un juriste hors normes

Michael E. Schneider, Teresa Giovannini, Jean-Paul Vulli ty, 2015
B-Arbitra – Belgian Review of Arbitration, 2015/1, pp. 17-39

Swiss chapter of the World Bank Doing Business 2015 Report

Jean-Paul Vulli ty, (contributor), 2014
World Bank Doing Business 2015 Report, 12th Edition, October 2014

Commentaire des articles 552-556 CO, 574-597 CO et 619 CO (soci t s en nom collectif et en commandite, B le 2014)

Jean-Paul Vulli ty, 2014
In: P. Tercier, M. Amstutz (Eds.), *Commentaire Romand du Code des Obligations*, tome II, 2nd ed.

Commentaire des Contrats Commerciaux en droit suisse

Jean-Paul Vulli  ty, 2013

In: Ch. Chappuis, S. Marchand, L. Hirsch (Eds.), *Commentaire du contrat de Joint-Venture*

Commentaire de la vente aux ench  res et de l'  change

Jean-Paul Vulli  ty, 2012

In: Prof. L. Th  venoz et Fr. Werro (Eds.), 2nd Ed. of *Commentaire Romand du Code des Obligations, tome I*

International Joint Ventures and Selected Jurisdictions – Switzerland

Jean-Paul Vulli  ty, Frederik Gevers, Dominique Gottret, 2011

In: *Hewitt on Joint Ventures*, 5th Ed., Sweet & Maxwell, 2011, pp. 645-654

Chronique suisse de Droit international priv  , 2005-2010

Jean-Paul Vulli  ty, 2010

In: *Journal du Droit International (Clunet)*, 4/2010 and 1/2011

“Indirect, consequential and special damages” en droits anglais, fran  ais, belge, suisse et de la CVIM

Jean-Paul Vulli  ty, 2010

In: *Revue Belge de droit International et de droit compar  *, Bruxelles, 4/2010

Commentaire de la vente aux ench  res et de l'  change

Jean-Paul Vulli  ty, 2010

In: L. Th  venoz, F. Werro (Eds.), *Commentaire Romand du Code des obligations, tome I*, 2010

ITC Model International Contracts for SMEs

Jean-Paul Vulli  ty, 2010

Recueil de mod  les de contrats commerciaux, publi   sous les auspices de l'OMC/CNUCED, 2010

Exclusion ou limitation de garantie dans les ventes de soci  t  s par ali  nation de l'int  gralit   du capital-actions – Les rapports controvers  s entre les art. 100 al. 1 et 199 du Code suisse des obligations

Jean-Paul Vulli  ty, 2009

In: A. Petitpierre, R. Trigo-Trinidad, H. Peter, Ch. Bovet (Eds.), *M  langes*, Geneva, 2009, pp. 391-401

Commentaire des articles 552-556 CO, 574-597 CO et 619 CO (soci  t  s en nom collectif et en commandite, B  le 2008)

Jean-Paul Vulli  ty, 2008

In: P. Tercier, M. Amstutz (Eds.), *Commentaire Romand du Code des Obligations, tome II*

L'expert qui n'identifie pas un faux peut-il   tre responsable    l'  gard d'un tiers acqu  reur

Jean-Paul Vulli  ty, 2008

In: *M  langes en l'honneur du Prof. Guy Keutgen*

Incorporated Joint Ventures Model Agreement

Jean-Paul Vulli  ty, Michael E. Schneider, 2005

Publi   sous les auspices du Centre du commerce international (OMC/CNUCED), Geneva, 2005

Chronique suisse de Droit international priv  , 1995-2005

Jean-Paul Vulli  ty, 2005

In: *Journal du Droit International (Clunet)*, 4/2005, pp. 1215

Le contrat-type pour les Joint-Ventures contractuelles du Centre du Commerce International, au regard des Principes d'Unidroit et d'autres normes d'unification du droit des contrats

Jean-Paul Vulli ty, 2004

In: Revue de Droit Uniforme, 2004-2, pp. 295-314

Commentaire des contrats de vente aux ench res et d' change (Gen ve 2003)

Jean-Paul Vulli ty, 2003

In: Contribution au Commentaire Romand du Code des Obligations, tome I (Droit des contrats)

R siliation extraordinaire injustifi e d'une concession de vente en droit suisse : poursuite ou fin du contrat

Jean-Paul Vulli ty, 2003

In: SJ 2003 II, pp. 91-112

Livre Blanc de la Commission sur la modernisation des r gles d'application des art. 81 et 82 du Trait  instaurant l'UE – Proc dure de consultation – Commentaires du comit  ad hoc de la Ligue internationale du droit de la concurrence (LIDC), sic!

Jean-Paul Vulli ty, 2000

Schulthess, 2000, pp. 151-153

Handelsvertreterrecht in der Schweiz

Jean-Paul Vulli ty, 1998

In: Handelsvertreterrecht in Deutschland und ausgew hlten EU-Staaten, DG-Bank, Francfort s/ Main (Ed.), Neuwied (D), 1998, pp. 182-197

Le transfert des risques dans la vente internationale – Comparaison entre le Code suisse des Obligations et la Convention de Vienne des Nations Unies du 11 avril 1980

Jean-Paul Vulli ty, 1998

Collection Genevoise, Helbing & Lichtenhahn, 1998

CONFERENCES

Union Internationale des Avocats (UIA)

Drafting Effective International Contracts: International Sales, Agency and Distributorship Contracts

Poznan 18-19 May, 2018

Speaker: The Use of General Conditions (GC) of Sale/Purchase in the CISG

University of Geneva

On the new Chinese civil code

Geneva 5 July, 2017

Speaker: Comparative comments and discussion

Association genevoise de droit des affaires (AGDA)

La soci t  simple : un outil efficace   red couvrir

Geneva 25 January, 2017

Speaker: La joint Venture : une soci t  pas si simple que  a

Belgian Centre for Arbitration and Mediation (CEPANI)

Arbitration meets the Competition Authorities

Brussels, 13 December 2016

Panellist

International Chamber of Commerce Austria (ICC Austria)

Deutsches + Schweizer Recht als Alternative in internationalen Verträgen (German and Swiss law as an alternative in international contracts)

Vienna, 19-20 October 2016

Speaker: Vor- und Nachteile für Anwender und Juristen in der täglichen Vertragspraxis (Overview of specific issues of Swiss law for legal practitioners)

Franco-British Lawyers Society (FBLS)

FBLS Dublin 2016 - Which seat to choose?

Dublin, 10 March 2016

Speaker: Which seat to choose? England, France, Ireland, Scotland, Switzerland

Swiss Board Institute

Journée du Conseil d'administration, 5th edition

Lausanne, 4 February 2016

Co-organiser

Union Internationale des Avocats (UIA)

Drafting Effective International Contracts – Workshop-seminar on International Sales, Agency and Distributorship Contracts

Roma, 29-30 May 2015

Speaker: How to Deal with Claims for Defects (Non - Conformity) of the Goods?

Moderator: Workshop - discussion with the Participants on Examples of Limitation of Liability Clauses

XX. Atelier de la Concurrence

Arbitration in Antitrust: possibilities and benefits

Geneva, 7 May 2015

Speaker

ICC Austria

Schweizer und deutsches Recht als Alternative in internationalen Verträgen (Swiss and German law as an alternative in international contracts)

Dornbirn, 6-7 May 2015

Speaker: Vor- und Nachteile für österreichische Anwender und Juristen in der täglichen Vertragspraxis (Overview of specific issues of Swiss law for Austrian legal practitioners)

Swiss Board Institute

Journée du Conseil d'administration, 4th edition

Lausanne, 5 February 2015

Co-organiser and Moderator

Arab-Swiss Chamber of Commerce and Industry

Annual General Meeting

Zurich, 19 January 2015

Organiser

ICC Austria

Schweizer und deutsches Recht als Alternative in internationalen Verträgen (Swiss and German law as an alternative in international contracts)

Vienna, 6-7 May 2014

Speaker: Vor- und Nachteile für Anwender und Juristen in der täglichen Vertragspraxis (Overview of specific issues of Swiss law for legal practitioners)

Iktissad Events

Swiss Arab Financial Forum

Geneva, 3 April 2014

Speaker

Trading Forum

Commodity Markets at a Turning Point

Geneva, 18 March 2014

Speaker: The Challenge of optimizing resource allocation is not only an issue for commodity merchants but is also shared by the global society

Ordre des Avocats de Genève (ODA) – Commission de formation permanente

Séminaire sur la rédaction des contrats commerciaux

Geneva, 12 February 2014

Speaker: Contrat de vente soumis à la CVIM

Swiss Board Institute

Journée du Conseil d'administration, 3rd edition

Lausanne, 30 January 2014

Co-organiser and Moderator

International Chamber of Commerce Austria (ICC Austria)

Schweizer + deutsches Recht als Alternative in internationalen Verträgen (Swiss and German law as an alternative in international contracts)

Vienna, 14-15 May 2013

Speakers: Vor- und Nachteile für Anwender und Juristen in der täglichen Vertragspraxis (Overview of specific issues of Swiss law for legal practitioners)

Union Internationale des Avocats (UIA)

International Sale of Goods – Advanced Training Course for Lawyers

Paris, 12-13 November 2012

Course director and lecturer

Union Internationale des Avocats (UIA)

56th UIA Annual Congress

Key Clauses of Contract for the International Sale of Goods Old Issues Revisited in the Light of Recent Developments of Uniform Contract Law

Dresden, 31 October – 4 November 2012

Speaker: The Remedies of the Buyer in case of Non-conformity – Revisited Practical recommendations in international sales under the CISG

Union Internationale des Avocats (UIA)

Negotiating and Managing International Sales, Agency and Distributorship Contracts

Zurich, 7-8 September 2012

Speaker: Choosing the law governing questions not covered by the CISG. Pros and cons of the choice of Swiss law

International Chamber of Commerce Austria (ICC Austria)

Deutsches + Schweizer Recht als Alternative in internationalen Verträgen (German and Swiss law as an alternative in international contracts)

Vienna, 17-18 April 2012

Speakers: Vor- und Nachteile für Anwender und Juristen in der täglichen Vertragspraxis (Overview of specific issues of Swiss law for legal practitioners)

Association Suisse de l'Arbitrage (ASA) and Law Faculty of the University of Geneva

Un nouveau droit transnational – les Principes Unidroit 2010

Geneva, 3 February 2012

Speaker (with Prof. Pierre Tercier): les Principes d'UNIDROIT et l'arbitrage

International Chamber of Commerce Austria (ICC Austria)

Deutsches + Schweizer Recht als Alternative in internationalen Verträgen (German and Swiss law as an alternative in international contracts)

Vienna, 8/9 March 2011

Speaker: Vor- und Nachteile für österreichische Anwender und Juristen in der täglichen Vertragspraxis (Overview of specific issues of Swiss law for Austrian legal practitioners)

Union Internationale des Avocats (UIA)

International Sale and Distribution – Negotiating and Managing International Sales, Agency and Distributorship Contracts

Antwerp, 27-28 January 2011

Speaker: Swiss Sales law as a possible alternative to UN Sales Convention – Pros and cons

Union Internationale des Avocats (UIA)

54th UIA Annual Congress

Istanbul, 30 October – 3 November 2010

Speaker: The Remedies of the Buyer in case of Non-conformity - Practical recommendations in international sales under the CISG

Union Internationale des Avocats (UIA)

53rd UIA Annual Congress

Seville, 29 October 2009

Speaker: A selection of pathological clauses in International sales agreement under the CISG

Union Internationale des Avocats (UIA)

The international sale and supply of tangible and corporeal goods (CISG) and of other goods

Skopje, 15-17 May 2009

Speaker: General introduction to the CISG and selected practical recommendations in international sales of goods under the UN Convention on Contracts for the International Sale of Goods (CISG)

ITC (International Trade Center) / WTO / UN

International Commercial Model Contracts for Small and Medium Enterprises (SMEs)

Geneva, 21-22 April 2009

Chair of drafting team and chair of international committee

Union Internationale des Avocats (UIA)

Current Developments in International Sales and Distribution of Goods

Bucharest, 29 October – 2 November 2008

Speaker: Primary obligations of the parties

Union Internationale des Avocats (UIA)

Cross-Border Agency, Distribution and Franchising Agreements in Practice: Business Strategies and Legal Aspects

Budapest, 1-2 June 2007

Speaker: Selected pathological clauses and constructions in international distributorship and franchising, with numerous practical examples

Geneva Bar's "Legal Marathon"

Geneva, 28 April 2007

Speaker : Théorie générale des obligations

Union Internationale des Avocats (UIA)

Current Developments in International Sales and Distribution of Goods

Warsaw, 12-13 May 2006

Speaker: Vienna Sales Convention: Practical Recommendations & Abusive Termination of Distribution Agreements

Union Internationale des Avocats (UIA) - Contract Law Commission

The New Edition of the UNIDROIT Principles of International Commercial Contracts

Rome, 3 December 2004

Speaker: The Use of the UNIDROIT Principles in the Model Joint Venture Contract of the International Trade Centre of Geneva

Union Internationale des Avocats (UIA)

48th UIA Congress

Geneva, 1-5 September 2004

Co-organiser

ACADEMIC POSITIONS

Co-director and member of the Scientific Board

University of Geneva

Master Program in International Trading and Shipping Law

For more information visit the site of the University of Geneva

2008 –

Full Professor

University of Geneva

International Contract Law and Law of Obligations and director of the chair of Business Law of the Faculty of Economics

2006 –

Professor

University of Geneva

Master of Business Law (MBL) of the Universities of Geneva and Lausanne

International Construction Law

2006 –

Professor

University of Geneva

Undergraduate and postgraduate levels

Swiss and International Law of Obligations and Contract Law

2003 –

Visiting Professor

Louvain Catholic University (UCL)

2001-2007

Lecturer

Law Faculty of the University of Geneva

General introduction to Swiss law of corporate bodies

1989-2001

LALIVE

Lecturer

Law Faculty of the University of Neuchâtel
Swiss Contract Law
2000-2001
