Clyde & Co is a dynamic, rapidly expanding global law firm focused on providing a complete legal service to clients in our core sectors. With 1,800 lawyers operating from over 50 offices across six continents, Clyde & Co has a strong footprint across all sectors and geographies in which our clients operate. Our presence and ability to deploy resources internationally as one team, enables us to seamlessly add tangible value across jurisdictions.

Our global projects & construction team, comprised of over 150 lawyers, has a long-standing track record in mature markets, and our position at the forefront of emerging market developments enables us to provide strategic advice throughout the life cycle of projects. With significant capabilities in both the litigious and non-contentious aspects of construction work, we offer clients a rounded perspective - whether at the front end of developments or on the occasions when disputes occur. Where appointed as project counsel, our involvement enables issues to be resolved before they develop into formal disputes or ensures that clients are well positioned should disputes arise.

The HFW’s construction law team has a global reach with highly regarded groups in our international offices across Europe, the Middle East and Asia-Pacific.

We have a team of over 60 specialist construction lawyers spanning the globe, with particular hubs in London, Dubai and Kuwait, Hong Kong, Melbourne, Sydney and Perth.

We have advised on many of the world’s largest and most technically complex projects, with a particular focus on infrastructure and energy projects.

We are able to provide the full range of legal services to the construction and engineering industry, from project establishment and procurement to claim resolution. We also offer a project monitoring service to support clients on legal and contractual issues.

We have a very strong track record of major international infrastructure projects, including oil & gas, hydroelectric, waste-to-energy, solar power and offshore wind, ports and terminals, roads, rail and tunnels, and other major infrastructure schemes. The partners in the team are amongst the most highly respected lawyers in this field and they are recognised as experts in construction law.

Our global construction team combines heavyweight industry and legal knowledge, with a forward thinking approach to finding practical and commercially orientated client solutions.

It is our practical international industry experience and true global reach that makes HFW among the first rank of international construction law teams.

Ashurst's global team of construction lawyers have acted on some of the biggest, most complex and innovative engineering and construction projects in the world. We act on projects in the UK, and continental Europe, Africa, Scandinavia, South America, the Middle East, Asia, Russia and Australia across a number of sectors, including infrastructure, energy, mining and minerals, power and utilities.

We have expertise in the delivery of major infrastructure and construction projects. We provide the full range of project solutions, including procurement, negotiation, contracting and delivery, and dispute minimisation and resolution. We understand the importance of ensuring contractual obligations are sound and that project delivery strategies and management processes minimise risk and meet commercial objectives. We are regularly involved on major "first of a kind" infrastructure deals, including complex plant EPC and other forms of construction procurement.

LALIVE is an international and independent law firm based in Switzerland, with offices in Geneva, Zurich and London, renowned for its expertise and experience in international legal matters, in particular dispute resolution. The firm provides comprehensive advice helping clients anticipate, avoid, manage and successfully address potential or existing disputes around the world. Its high-level expertise has earned the firm recognition as one of the leading dispute resolution firms worldwide.

The construction, real-estate and infrastructure sectors are at the core of this expertise.

Drawing on its exceptional disputes capability, LALIVE regularly represent owners, contractors, subcontractors, investors and governments in complex construction and real estate disputes, be it in international arbitration and other ADR proceedings, including before dispute boards, or before local courts. The firm also assists with claim management and settlement of disputes including by way of negotiation and mediation.

On the advisory side, the firm's construction lawyers advise clients from around the world on complex transactions relating to a broad range of construction and infrastructure projects, including EPC and turnkey contracts, joint venture and consortia agreements, privatisation agreements, and public procurement.

Projects include oil and gas facilities, power plants, chemical processing plants, waste and water treatment, sanitation, and desalination plants, transport terminals, airports, railways, roads, metros, tunnels, underground and underwater cables, hotels, housing projects and recreation areas.
NOTE FROM THE CHAIRPERSON

This year, it will be the 5th edition of this EPC-project conference. The conference has improved in quality year after year.

Personally, I am pleased to chair this event again this year. As always, I do this with a focus on inclusiveness, diversity and respect for delegates & speakers.

I can recommend everyone with interest in CAPEX-projects and EPC-contracting to attend this conference.

The agenda is well-prepared. Experienced expert-speakers are on-board. More than 100 delegates from all over the world are expected to attend. And the practical organization & facilitation is great.

I am looking forward to see familiar and new faces at this year's edition of this conference.

Welcome!
Coffee and Registration

08:30 Opening Keynote

JOINT VENTURE MANAGEMENT WITHIN OIL & GAS

Johan Tanumberg
Global Business Development Manager - Integrity
OCEANEERING

Panel Discussion

09:10 COMPLETING PROJECTS THAT DO NOT BEGIN WITH A CONCRETE SCOPE OF WORK

• Defining roles and responsibilities for who owns what scope and ensuring no gaps are left unmanaged
• Formulating necessary goals and strategies for measuring productivity of team
• Involving contractor in reporting and evaluating during the commissioning phase
• Overseeing rectification order during the defects liability period
• Incorporating risk mitigation into contract strategy to ensure project success

MODERATOR

Thomas Cream
Project Services Delivery Consultant

Frederic Farhad
FARSCHI
Chief Procurement Officer
International Criminal Court

Renato Nazzini
Professor of Law
King's College London

09:50 Case Study

CLARIFYING DOCUMENTATION AND INFORMATION CONTAINED IN REQUEST FOR PROPOSAL (RFP) PACKAGES

• Outlining the bidding process and how it should be presented, as well as formatting contract terms
• Detailing the benefits of having multiple bidders and perspectives when seeking an integrated solution
• Finding the balance between general and specific obligations / scope, as well as including restrictive processes when drawing up an RFP

10:30 Coffee Break

11:00 Case Study

EPC CONTRACT NEGOTIATION – HOW TO ACHIEVE OPTIMAL BALANCE BETWEEN OWNER AND CONTRACTOR

• Select the preferred contracting model
• Realistic budget and achievable schedule
• Define the scope and allocation of responsibilities

Robert Blundell
Director, Legal
North Europe
Nordex Group

Richard Booth
Partner
HFW

11:45 Case Study

ANALYSING THE FEED PHASE OF PROJECTS - WHAT REALLY MATTERS?

• The purpose of FEED
• Alignment of stakeholders and contract packages
• Procurement strategies
• Being pragmatic in the real world

12:25 Lunch

13:20 Case Study

SECURING PROJECT PREDICTABILITY

• Excellence in execution - realistic start
• Systematic issues observed - can we improve?
• Project predictability - what is available now?
• Project alliance - lessons learned

Lidia Stepynyuk-Lloyd
Department Manager Project Controls & Estimating
Fluor Corporation
UNDERSTANDING THE PROCESS OF STREAMLINING EPC PROJECT EXECUTION

14:00 Case Study

DISCOVERING COST OPTIMISATION OPPORTUNITIES FOR EPC PROJECTS AS AN INTEGRATED APPROACH TO EPC PROJECT EXECUTION

- Developing of supply chain strategies for an effective cost-benefit approach
- Examining the current traits of construction planning and restructuring it according to the project requirements within the allocated cost

MOHAMMAD REHAN
Senior Contracts & Procurement Advisor
Saudi Aramco

EXPLORING ISSUES SURROUNDING FINANCING PROJECTS

15:50 Joint Presentation

THE USE OF NEW TECHNOLOGIES AND THEIR LEGAL IMPLICATIONS

- Drones, robots, blockchain and software platforms
- Allocation of risks and other legal implications

VIRGINIA COLAIUTA
Partner
LMS LEGAL LLP

MITIGATING RISKS AND DEVELOPING EPC ON A GLOBAL LEVEL TO BENEFIT OWNERS AND CONTRACTORS

15:10 Case Study

LIMITING COST OVERRUN RISK

- Representability of liability risk as a subset of the overall risk typically assumed by design and build contractors
- General assessment of standard contracts (from UK, Spain, Portugal and Norway, as well as the Yellow FIDIC book)
- Standard mechanisms which limit risk in design and build contracts
- The case for a new contractual provision

JOÃO ASCENSÃO
Head of Contract Management
Europe, North America, CPLP
Acciona Construction

End of Conference

17:00 Cocktail Reception
4TH OF OCTOBER 2019 DAY 2
5TH Annual Global EPC CONTRACT & RISK MANAGEMENT CONFERENCE

08:00 Registration and Coffee

08:30 Observations from our Chairman

- CAPEX projects: An example of a classic mistake/pitfall.
- Think OPEX when designing CAPEX: Lots of value to be gained & secured for Oil & Gas Operators. Including an example (case-study).

Johan Tønnesberg
Global Business Development Manager - Integrity
OCEANEERING

EPC OWNERS AND CONTRACTORS

09:00 Keynote

KEY CONSIDERATIONS FOR OWNERS AND CONTRACTORS IN CONTRACT AND CHANGE MANAGEMENT

- How to minimize project problems: Considerations for Owners and Contractors in different project phases
- During Procurement: Procurement and bidding strategies for both sides
- During Execution: Robust contract management for both sides

Tim Cummins
President
IACCM

09:30 Nasir Khan talk will cover:

- Selecting the appropriate procurement methods for your project when initially preparing contract documents
- Effectively manage the procurement by creating consistency throughout project logistics and installation
- Managing procurement and sales contracts through drafting clear internal agreements
- Improving inter-departmental coordination to reach resolutions when handling quality control problems

09:35 Case Study

UNDERSTANDING CONTRACT COMPLIANCE WITH PROCUREMENT STRATEGIES AND POLICY

"The buildings & civil asset management frameworks procurement was a national tender to deliver maintenance and project works of £3.5bn spend nationally over 4 years. The procurement exercise completed without any legal challenge, generating 220 frameworks across 8 geographical regions with 34 Contractors involving various stakeholders at all levels. The collaboration between the supply chain, routes and central functions is enabling Network Rail to support its CP6 efficiency objectives through improved procurement, commercial management, safety, reliability and efficiency. The benefits have been validated to generate c10% savings across the overall spend creating value for money to the tax payer."

Nasir Khan
Head Of Commercial Network Rail

KEY ASPECTS OF CONTRACTING A MEGA-PROJECT

11:20 Case Study

UNDERSTANDING THE SPECIFICS OF MEGA-PROJECTS TO IMPLEMENT PROJECT CONTROL STRATEGY

- The importance of project risk categorization in establishing a project controls strategy
- Why Contract Management alone is not enough - the role of Project Controls Manager
- Key elements of a successful project controls strategy

Thomas Cream
Project Services Delivery Consultant

11:50 Panel Discussion

MANAGING CONTRACTUAL RISK IN MEGA-PROJECTS: COMMUNICATIONS & OBLIGATIONS

- Analysing the current appetite for mega-projects nationwide
- Strategic procurement tactics on mega-projects
- What tools and techniques should be exercised to effectively mitigate risk in order to meet project deliverables?
- Why do mega projects have a high tendency to fail? What can be done at the initial contract negotiating and drafting phase to lower this inevitability?

MODERATOR

Talitha Fernandez
General Counsel
VTTI B.V.

Frederic Farhadi FARSCHI
Chief Procurement Officer
International Criminal Court

Dr. Christoph Benedict
Former General Counsel
GE Power AG

OCEANEERING

12:30 Lunch
4TH OF OCTOBER 2019 DAY 2
5TH Annual Global EPC CONTRACT & RISK MANAGEMENT CONFERENCE

Case Study
OPEN BOOK ESTIMATION (OBE) ON A MEGA PROJECT – EFFECT ON CONTRACTUAL TERMS FROM OWNER’S POINT OF VIEW
- Short introduction of the project
- OBE process and time demand
- OBE results and lessons learned

13:50
François Thuault
Head of Claim Management
Saipem

Case Study
LIQUIDATED DAMAGES FOR DELAY • TERMINATION FOR DEFAULT
- Varying scenarios: actual delay, anticipated delay, interrupted progress, completion by others
- The English Court of Appeals clarification on post-termination delay as seen by a foreign Lawyer: clear, but…
- Beyond the lights of English Law: black snow or sound footing?
- Range of contractual responses, are your contracts ready?
- Residual grey areas: sub-caps and cumulative caps, exclusive remedies, corollary firewall...
- Conclusion: Risk allocation and common business sense: a difficult balance to strike

13:50
Kristzina Gyurko
Project Management
Senior Expert
MOL Group

Case Study
EPC CONTRACT MANAGEMENT AND ASSOCIATED RISKS: BETWEEN THE STAKEHOLDERS, SUCH AS CLIENTS, MAIN CONTRACTOR, SUBCONTRACTORS, MAJOR VENDORS, ETC

14:30
Milind Baride
Group Vice President Contract Management and Project Control
Maire Tecnimont

Coffee Break
15:10

DISPUTE RESOLUTION & OTHER LEGAL ASPECTS IN EPC AGREEMENTS

Panel Discussion
CONTRACT ADMINISTRATION AND DISPUTE AVOIDANCE AND RESOLUTION FROM AN INTERNATIONAL CONTRACTOR’S PERSPECTIVE
- real world implementation of EPC contract
- critical areas of contract administration including optimisation opportunities and common pitfalls to avoid
- the latest trend in dispute management and avoidance

15:30
Ahmad Zaky Ismail
General Legal Counsel
Saudi Aramco Jubail Refinery Company (SASREF)

Pre - Panel Intro Speech
NEATHER NEVIN FROM CLYDE & CO WILL GIVE A SHORT INTRODUCTORY SPEECH BEFORE THE PANEL DISCUSSION

16:10
Neather Nevin
Partner
Clyde & Co

Panel Discussion
UTILISING LESSONS LEARNED FROM PAST PROJECTS AND POST-LITIGATION TO CREATE A PATH TO PROACTIVE TROUBLESHOOTING FOR FUTURE DISPUTE RESOLUTION
- The benefits of Powerful Interfacing and Intervention in Minimising and Preventing Potential Disputes.
- Deliberating terms and obligations that could be added to the future EPC contract to highlight project goals
- Minimising unresolved conflict disputes to avoid project delay
- Balancing and resolving diverse disputes, from personal injury to operation disruption

16:20
Ahmad Ali H Al-Ansari
Technical Director
Ministry of Public Works of Qatar

Chairman’s Closing Remark & End of Conference
17:00
Ahmad Ali Al Ansari
Technical Director
Ministry of Public Works of Qatar

Ahmad started his working career back in 1984 at Qatar fertilizer Company progressing after 13 years from Mechanical Technician to Project Engineer. In 1997 Ahmad was appointed as the Lead M&E Project Engineer at Water Projects Department at MEW serving for 4 years within which he became the Head of the Department in 1999. In April 2001 Ahmad was appointed as the Program Leader responsible for planning and delivery of some 32 prestigious sport projects for Doha 2006 Asian Games.

In early 2006 Ahmad became the Managing Director of Lagoon Qatar, providing multi-disciplinary engineering and construction services, serving for nearly 7 years. Finally, he joined the Public Works Authority in 2013 as a Lead Advisor for Contracts and Project Management supporting some multi-billions infrastructure and building programs, and now he is the Manager of President Technical Office.

Ahmad has a University Degree in Mechanical Engineering, a Master Degree in Project Management in Construction, and a Master of Laws in Construction Contracts & Arbitration, and he is a Chartered Construction Manager as well as Fellow and Chartered Member of various International Professional Institutions.

Robert Blundell
Senior Legal Counsel - North Europe
Nordex Acciona Windpower

Robert handles non-contentious construction and engineering matters. He advises on the drafting and negotiation of contractual documentation, including EPC contracts, construction, installation and commissioning contracts, letters of intent, pre-construction service agreements, appointments and all manner of related documents including financial structures.

Robert has acted for a broad range of projects for oil and gas infrastructure and power generation to offshore, retail, hotels and residential projects. He has a particular interest in low-carbon power projects having advised on both nuclear projects and numerous wind power projects across Europe. Before joining the Nordex Group in 2017, Robert spent many years in London with City firms Nabarro and Holman Fenwick Willan. At the latter firm he was a partner and Head of Construction for the Middle East region, based in Dubai and working in Kuwait, Qatar, the UAE and Saudi Arabia.

Richard Booth
Partner
HFW

Richard specialises in construction and engineering matters, both in the UK and internationally. He regularly advises on procurement strategy and all forms of construction documentation, particularly high value complex EPC, EPCI and other forms of turnkey contracts. Richard is experienced in drafting, amending and negotiating FIDIC, NEC, JCT, LOGIC, bespoke and associated security documentation.

He has also worked with all forms of construction dispute resolution, including ADR (particularly mediation), statutory and contractual adjudication, dispute boards, arbitration and litigation. Richard has been a party representative and advocate at regular meetings of a dispute board over a three year period.

As well as formal disputes, Richard is often asked to act in a project advisory role and, in this capacity, he spent over two years on secondment to a major European contractor.

Richard is the Chairman of the UK Adjudication Society and a member of the Society of Construction Law in the UK.
Virginie Colaiuta  
Partner - London office  
LMS Legal LLP

Virginie Colaiuta is a partner of the London office of the LMS Legal LLP and a Visiting Fellow at King’s College London, where she teaches in the Master on Construction Law and Dispute Resolution. Virginie is admitted to practice as a Solicitor of the Senior Courts of England & Wales, Avocat à la Cour in Paris (France), and Attorney at Law in New York (NY, USA).

As a result of her experience, Virginie has an excellent understanding of the differences between the civil law and common law rules applicable to construction projects. She advises clients in relation to EPC contracts and acts as counsel, advocate and arbitrator in international arbitration proceedings deriving from construction and energy projects. Virginie is the Editor in charge of the law magazine titled “Construction Law International”, supported by the International Construction Projects Committee of the International Bar Association.

Thomas Cream  
Project Services Delivery  
Consultant

Thomas Cream is a Project Controls Manager with over 20 years of experience in Project Management, and is an avid supporter of advancing knowledge and expertise in Project Management and Project Control fields. Tom has provided Contract Management and Project Controls Services to many of the industries largest companies including Shell, ConocoPhillips, Repsol, and CEPSA, as well as working as an EPC Contractor with Foster Wheeler, Halliburton, Technicas Reunidas, Alcan Holding, and KBR. While serving in the U.S. Military, he set-up and managed contracts and purchase agreements of all shapes and sizes, responsible for budget and schedule for everything from an aviation squadron to the equivalent of a category manager globally. A member of the Project Management Institute, The Guild of Project Controls, and AACE; Tom is very active on LinkedIn social media platform, where he regularly publishes articles related to his field.

Tom Duncan  
Partner  
Ashurst

Tom Duncan is a partner in the London office of Ashurst’s Construction Disputes and International Arbitration groups. He advises clients including employers, EPC contractors, engineers, suppliers and funders on all aspects of construction and engineering law, with a particular focus on the resolution of complex disputes in international arbitration and in the High Court in London, as well as other forms of alternative dispute resolution (including adjudication and dispute boards).

Tom advises on disputes under various forms of contract (including FIDIC, IChemE, NEC and ICE) and in many different sectors, including power, water and waste water, road, rail, ports, oil and gas, mining and minerals and renewable energy. He has represented clients in a number of different jurisdictions in the Middle East, Continental Europe, Africa, South America and Asia. Tom’s role often involves working with clients to manage their risks during the course of the design and construction of a project to either avoid disputes or ensure that the client is best placed if a dispute does arise.

Frederic Farhad Farschi  
Chief Procurement Officer  
International Criminal Court

Frederic Farhad Farschi is an international manager with expertise in the oil & the gas sector for large projects, upstream and downstream operations as well as international governmental procurement and supply chain management. Since 2017 he has been the Chief Procurement Officer of the International Criminal Court in The Hague. He is also the chair of the Committee of the Procurement Practitioners of The Hague that gathers 10 international governmental organisations for best practice sharing.

Previously, he held several senior positions at Shell as General Manager in upstream international, Head of contracting and procurement for mega projects, Global category manager for FEED and EPC contracts, Middle-East head of strategy for gas, Regional business development of LNG and Global industrial product marketing.

He has been an advisor to the OECD, World Bank, KadEnergie and IPIECA Association for local content, economic development and value creation in the supply chain.

Talitha Fernandez  
General Counsel  
VTTI B. V.

Talitha has been Senior Counsel and Compliance Officer at VTTI since January 2017. Before that she was part of White & Case team in London, where she focused her practice in multinational infrastructure and energy transactions. Talitha has also worked extensively in the oil and gas and renewable energy sectors in Brazil. She has negotiated a number of EPC and EPCI contracts in connection with projects in the upstream oil and gas energy sectors. Talitha has also been involved in several complex cross border transactions in Latin America, Europe, Asia and Africa.

Talitha completed her law studies at Pontificia Universidad Catolica in Rio de Janeiro, Brazil (PUC-Rio) and has a masters degree (LLM) from Instituto de Empresa in Madrid, Spain. She has also completed a series of executive education programmes at Instituto de Empresa and IE Business School, in Madrid and at the International Compliance Association, in London.
Scott Fotheringham
Director Operational Transaction Support
Ernst & Young LLP

Scott is an electrical engineer by background, but also has qualified as a barrister, has an MBA and a PhD in law. He is the Director, looking after Power and Utilities within the Transaction Advisory practice of EY. Scott has considerable experience within the electricity, gas (LNG) and renewables industry. He has worked for EDF Energy Renewables, where he led the negotiation and drafting of the contract matrix for the construction of offshore wind farms, as well as the sale of 42% of the equity in EDF’s UK wind farm portfolio. Prior to EDF Energy Scott worked for National Grid in the transmission charges and regulatory sectors, where he was responsible for leading the development of the connection and use of system code and negotiations with the regulator related to RPI-X revenue caps. Scott also worked for Shell on the LNG sales front as well as acting for an infrastructure fund purchasing gas storage facilities in Germany, various gas pipeline assets, and hydro stations in Turkey.

Nicholas Hilder
Partner
Ashurst

Nick is a partner in Ashurst’s global projects group. His focus is on construction law where he has over 15 years of experience in matters relating to debt financed utilities (including conventional thermal, nuclear, and renewable), social infrastructure, transport and oil and gas projects. The core of Nick’s practice involves advising procuring authorities, sponsors, funders and contractors on their procurement strategies and associated negotiation of EPC contracts, O&M contracts, long term service agreements and related ancillary documentation such as interface arrangements, performance security instruments and collateral warranties.

In the last 3 years, Nick has advised in relation to complex and innovative procurements for several UK offshore wind farms and significant UK infrastructure projects including Crossrail, the Silvertown tunnel and all aspects of the DBFO contract for the long term operation and maintenance of the M25 orbital motorway around London. Further afield Nick is involved in the development of onshore wind farms in Scandinavia, a series of IPPs in the Middle East and an LNG project in Greece.

Ahmad Zaky Ismail
General Legal Counsel
Saudi Aramco Jubail Refinery Company (SASREF)

Ahmad is listed in the Legal 500 General Counsel ISG Powerlist Middle East 2017 which represents the top 100 GC’s in the Middle East. Under his leadership, SASREF’s Legal Department was listed in the Legal 500 GC Powerlist Middle East Teams 2018. He is a member of the International Bar Association and the Kingdom of Saudi Arabia Bar Association. He is a Certified Compliance Practitioner (ICCP) and a qualified mediator with over 17 years of working experience. An accomplished track record as a general counsel, corporate lawyer, company secretary and legal advisor to the private and public sector.

Krisztina Gyurko
Project Management Senior Expert
MOL Group

Krisztina has 20 years’ experience in various fields of Oil industry – she used to work in Production and Supply-Chain Management. She started to work on projects in 2000, later became Head of the PMO in INA, Croatia. After going back to MOL she was responsible to define Downstream level Stage Gate system for Projects and support introduction in Subsidiaries. Currently, she is working on MOL’s Polyol Project as a Project Management Senior Expert.

Joachim Knoll
Partner
Lalive

Joachim Knoll is a partner with LALIVE in Geneva and practices in international arbitration, both commercial and investment treaty arbitration. He has acted as counsel and arbitrator in over seventy international arbitration proceedings, ad hoc (including UNCITRAL) or administered ICSID, LCIA, DIAC, AAA/ICDR, in particular in disputes relating to the international sale of goods, distribution and investment disputes in the construction, energy, mining, telecommunications, broadcasting and aviation sectors. Joachim features in The International Who’s Who of Arbitrators. He is a former member of the Arbitration Court of the Swiss Chambers’ Arbitration Institution, which administers arbitrations subject to the Swiss Rules of International Arbitration. He also acted as co-chair of ASA below 40 (Swiss Arbitration Association) and is a Head Lecturer of the Swiss Arbitration Academy. Admitted to the Paris bar, the New York State Bar, and the Geneva bar (foreign lawyer). Joachim has practiced in arbitration since 1999, first in France with Shermaan & Sterling in Paris (1999-2006) and then in Switzerland. He studied law at the Universities of Hamburg and Cologne in Germany, and the University of Aix-en-Provence in France. He further holds LLM Degrees from Boston University (1994) and King’s College London (1999).

Nasir Khan
Head of Commercial
Network Rail

Nasir Khan is Head of Commercial at Network Rail delivering c£2 Billion per annum procurement & commercial management of buildings, civil and property infrastructure using a wide range of construction contracts and dealing with construction claims and their quantification. He has just under 20 years multi-disciplinary experience as an Engineer, Project Manager, Quantity Surveyor, Procurement and Contract Administrator working in the United Kingdom and Internationally on a wide range of projects within the power plants, utilities, oil & gas, telecommunication, manufacturing and rail infrastructure sectors. Nasir is a Fellow of Chartered Institute of Supply Chain Management, Fellow of the Chartered Institute of Arbitrators, Fellow of the Chartered Institute of Civil Engineering Surveyors and Member of the Engineering Council. He graduated as a Civil Engineer, obtained a Master’s in Construction Law & Dispute Resolution, Master’s in Project Management, Executive MBA and has a Graduate Diploma in Law.
**Mohammad Rehan**  
**Senior Contracts & Procurement Advisor**  
**Saudi Aramco**

Currently working for Saudi Aramco as a Senior Contracts Advisor - Drilling & Workover - Onshore/Offshore Well Operations. He was previously working as a Contracts & Procurement Specialist at Eni S.p.A where he led the contracts team for procurement of all services associated with the drilling and well operations segment.

He is a dedicated professional whose prowess include: strategic sourcing, contract negotiations, contract drafting, contract compliance & administration, resolving contracts, exceptions/conflicts, claim resolutions, post contract award & closeouts, cost reduction strategies, staff training and mentoring. He has worked to promote e-tendering channels and introducing procurement systems within different organizations streamlining the procurement processes and ensuring transparency.

He also serves as a Council Member/Advisor (Gas, Energy & Industrialists) at Gerson Lehrman Group, AlphaSights and Guidepoint. Mohammad received his MBA degree in Supply Chain Management from SZABIST University, in 2012.

Linkedin Profile Address: https://www.linkedin.com/in/mohammad-rehan-22268a

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**Lidia Stepanyuk-Lloyd**  
**Department Manager Project Controls & Estimating**  
**Fluor Corporation**

Lidia Stepanyuk-Lloyd is a project controls specialist with over 15 years of project experience. Her knowledge covers business development, project controls, change management, and risk management in the oil & gas and energy & chemicals industries, from conceptual phase to FEED, EPC, and PMC. Additionally, Lidia has experience in the first Major Maintenance and Services Contract (MMSC) in the Russian Federation, from company start-up to the full implementation phase. Having worked as a PMC project controls manager, she exhibits an in-depth understanding of client requirements for project controls, varying from external reporting, managing cash-flow, contractor scope management, and construction progress reporting and scheduling. Lidia is currently holding the position of Department Manager of Project Controls and Estimating.

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**João Ascensão**  
**Head of Contract Management Europe, North America, CPLP**  
**Acciona Construction**

João Ascensão is the head of contract management of Acciona’s construction division for Europe, North America and Portuguese speaking countries. He joined Acciona in 2001, where he worked on major projects in Portugal, Poland, Spain and Canada in construction management roles. In 2013, João transitioned to contract management, having been involved in projects around the world, including Australia, Norway or Canada. He moved to Acciona’s headquarters in Madrid in 2015 and is in his current role since May 2018. Working with a multidisciplinary team in Madrid, and with the commercial and contractual teams in each country, João is involved in projects from the business development phase to project closure and subsequent legacy matters.

He holds a Master of Business Engineering in International Construction Law, a Management Degree and is a Chartered Engineer. João has an extensive technical and management background allied with experience in contract negotiation and dispute resolution.

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**Michael Smith**  
**Partner**  
**Ahrurst**

Michael Smith is a senior consultant in Ashurst’s global projects practice with over 20 years of industry experience. He specialises in the construction aspects of major infrastructure project procurement, including domestic and international EPC contracting and the structuring of innovative construction management procurement processes, with a particular focus on the transport and renewable energy sector. Including energy from waste, solar and on and offshore wind farm development.

His clients include the UK Government, funders, sponsors and contractors. In the last 3 years, Michael has advised on nationally significant infrastructure projects, including the Hinkley Point C and Moorside nuclear power projects, the Swansea Bay tidal lagoon power project, the Thames Tideway Tunnel project, the Mersey Gateway Bridge project and the Moray Firth offshore wind farm project.

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**John Thropp**  
**Senior Advisor & Co-founder**  
**The Project Gearbox**

John Thropp Senior Advisor & Co-Founder at The Project Gearbox. John Thropp is a Senior Advisor and co-founder of The Project Gearbox (TPG). He is an interface manager with experience of oil and gas development projects and others including decommissioning and carbon capture and storage. He has worked at a number of owner/operators including Wintershall and Statoil (now Equinor) - usually leading the interface management team and responsible for the interface, deviation, Non-Conformance (NCR), technical query (TQ) and other processes, systems and tools. At TPG we offer the same services for operators, but as an independent service, on a part-time basis, when needed. With a degree in geology and electronics and a career spanning offshore operations, technical management, web development projects, and project management he enjoys each new challenge. John publishes information on interface management at www.interfacemanagement.org.
Paolo Mondo
Vice President Group Performance Improvement & Supply Chain Excellence
Maire Tecnimont S.P.A

25+ years experience in both Industry and Consulting
Currently VP Group Performance Improvement & Supply Chain Excellence and formerly VP Group Procurement at MAIRE TECNIMONT; he has been Partner at ACCENTURE, where he has led the Firm’s SCM Practice and the Management Consulting Practice in the Middle East.
Previously he has held Board positions for internationally operating Companies in different Industries, such as FIAT, ELECTROLUX, IMPREGILO.

Milind Baride
Group Vice President Contract Management and Project Control
Maire Tecnimont S.P.A

Milind Baride, a graduate mechanical engineer from National Institute of Technology – Karnataka (India), has over 35 years experience in the Oil & Gas sector in upstream, midstream and downstream sectors. He has worked in onshore and offshore areas.

Started the career in the petrochemical sector in Mumbai as a trainee engineer in technical areas and assisted in the development of computer aided design and drafting solutions and development of CPM/PERT techniques. Since 1989, he has been working in project management, project control and contract management areas, based in Iraq, Italy, UK, India and USA. Worked on various offshore and onshore EPC projects in India, West Africa, Europe, USA, Russia, Kazakhstan and Middle East. He has gained hands on experience through active participation in various prestigious EPC projects such as Edop Project, Trans Mediterranean pipelines, Gibraltar pipelines, Blue Stream Project, Qatar remediation P10, Reliance’s Jamnagar refinery jetty, Kashagan Project. He has also gained corporate experience through various roles such as Chairman of Saipem India, Vice President of Sonsub Inc, Director Saipem America Inc. He has actively participated in arbitration, mediation cases and alternative dispute resolution. During the course of the career, he has been involved in projects from commercial/bidding phase, negotiations until award and subsequent execution of contracts in relevant technical, commercial and contractual aspects.

Professor Renato Nazzini
Director of Research of the Centre of Construction Law & Dispute Resolution
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Renato Nazzini is Professor of Law at King’s College London and Director of Research of the Centre of Construction Law and Dispute Resolution. He is an expert in commercial arbitration, ADR and civil procedure as well as in the EU, UK and international competition law. Professor Nazzini holds doctorates from the Universities of Milan and London. He was a Visiting Professor at the University of Turin and Honorary Fellow at the British Institute of International and Comparative Law.

He is a Solicitor of the Senior Courts of England and Wales, an Italian advocate, and a Member of the Chartered Institute of Arbitrators. He has acted as arbitrator and has advised and represented clients in competition matters and in complex commercial disputes in arbitration, both ad hoc and institutional, and court proceedings. He has published extensively on arbitration and competition law. His publications include Transnational Construction Arbitration (Oxford, Informa Law, 2017, forthcoming), International Competition Litigation (The Hague, Kluwer Law Int’l, 2012) and The Future of Transnational Civil Litigation: English Responses to the ALI/UNIDROIT Draft Principles and Rules of Transnational Civil Procedure (London, British Institute of International and Comparative Law, 2010).


Vote of Thanks

Corporate Parity would like to extend a vote of thanks to all those who have contributed in one way or the other to make this summit a success.

We would especially like to acknowledge our gratitude to our chairman Johan Tønsberg, all our speakers and, of course, all the delegates.

We wish you all a safe trip back to your various destinations and we do hope to see all of you again next year!

Warm Regards, Corporate Parity
SUPPLY CHAIN 4.0 SUMMIT
23RD - 24TH APRIL 2020
AMSTERDAM - NETHERLANDS

6TH EPC PROJECT CONTRACT & RISK MANAGEMENT SUMMIT
OCTOBER 2020
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